in all things Crossroads

•••••••••••••••••••••••••annual report





We believe that young people can shape their own futures, and should not be defined by their social and economic means.

With Crossroads as a committed guide on their journey, our young people experience the great joys of making new friends, exploring new horizons, and realizing their vast potential.



BE HEALTHY: wellness & safety BE CONNECTED: relationships & belonging BE INVOLVED: agency & engagement BE MORE: growth & confidence In 2023, Crossroads served over I,OOO young people in Grades I-12, predominantly from urban communities in Greater Boston.

In The Boston Children's Hospital 2O22 Community Health Needs Assessment, researchers found that "extracurricular programming for youth is limited and, for some families, unaffordable."

Crossroads ensures access to high quality, overnight camp and leadership opportunities.

> of partic<mark>ipa</mark>nts come from

Boston

50%



ACCESS to opportunities

7%

7

of participants come from low income families 92% of paid

of participants identify as people of color



Crossroads partners with educators and child advocates across Greater Boston to reach kids most in need who would benefit from our programs.

The Crossroads community offers continuity and stability-and a steadfast commitment to **BEING MORE** for our young people.



of caregivers report camp had a positive impact on child's mental health



Our camps and programs are a fine balance of focus and frolic. Getting out into nature, playing like a kid and forming lasting friendships are balanced with learning, feelings and understanding. Crossroads is a place where all young people can find their voices and their strength to approach their futures with confidence and joy.



CHALLENGES

learning something new to stretch and grow

At Crossroads we talk about reaching outside our comfort zone. Our activities are designed to help young people try new things, trust others and above all, trust themselves in their pursuit of things that interest and excite them. They learn the skills to overcome fears and challenges and accomplish their goals with confidence.

of campers tried and learned something new

94%



SWIMMING daily helps kids gain confidence in swimming skills and water safety.

RAGON BA

93%

of campers improved their swimming skills



ADVENTURES

in the wilderness to find your way and find yourself In 2O23, forty-five C5 leaders boarded planes, many for the first time, to the Rocky Mountains in Wyoming. They hiked 2O miles with full packs, navigated with a compass, slept under the stars and experienced the vast wilderness.

Through their Hammer Year Trek, our 10th grade C5 Leaders learn that climbing a mountain is a metaphor for life. Once they have accomplished this feat, they feel empowered to tackle anything that challenges them.

93%



"Crossroads is shaping future leaders and we're so grateful for our part of this experience."



Mentorship takes many forms at Crossroads. It's a "Big" modeling leadership behavior to a "Little" in a near-peer relationship at Camp Lapham. It's a National Outdoor Leadership School (NOLS) guide helping teens navigate the Wyoming backcountry. It's a Crossroads C5 Leaders alum hosting high school juniors on a tour of their alma mater. It's a community advocate partnering with high school seniors to raise awareness about the effects of homelessness. Through these supportive relationships, each young person finds inspiration for their own success story and each mentor creates generational impact in our communities.





A shared experience can go a long way. Quiet cabin talks, conquering fears on the high ropes course, talking honestly about social justice issues, and encouraging each other to make it to the top of the mountain. Our youth learn from each other every day and in doing so, understand the challenges and the beautiful things that make us all different and the same.

Our Crossroads youth have different backgrounds. Coming together creates **UNDERSTANDING** that lasts a life time. "It was so fulfilling to see how close staff became with one another and with our campers."



Staff training is critical to ensuring that Crossroads' philosophy and methods are conveyed and passed to new staff every year. **Crossroads fosters a welcoming environment and inclusive culture** where participants experience a deep sense of community. On Juneteenth in 2023 our seasonal and year-round staff convened for a day of learning and training. Crossroads continues to focus on equity, and strives to create a community of inclusion and belonging for all.

TRAINING our team plays and works hard to

create an environment uniquely Crossroads



IN 2023 we asked campers and caregivers about our programs so we can measure results and deepen our impact.





Crossroads

about camps leadership programs ways to give events join our team rentals DONATE

KID

θ

7

0

¥

J

MacBook Pro

option

arrel

CLICKS +

RE ALL ABOUT T

LIKES + VISITS as we stepped up our social media presence and launched a new website.

car

shift

ENGAGEMENT + DONORS + COMMUNITY expanding our community in many ways

MORE Community: 200+ volunteers at Community Action Day
MORE House Parties: 150+ guests at trustee-hosted events
MORE Camp Visits: Longtime donors, foundation funders and alumni, including our oldest surviving alums
MORE Younger Donors: 70+ guests at tailgate party at the Stockade
MORE New Donors: 300+ in 2023
MORE Impact: 200+ donors inspired by the 4x Patriots Challenge
MORE Generosity: Record-breaking event day donations at the C5 golf tournament



MORE THANKFUL! Our donors help ensure that accessibility is never an issue for any child, regardless of financial circumstance.

VISIONARY

\$50,000 and above Anonymous (2) Boston Children's Collaboration for Community Health Karp Family Foundation Libra Foundation, Inc. Massachusetts Department of Elementary & Secondary Education The Ellison Foundation The Nordblom Family Foundation





The Jack & Kathy Shields



YAWKEY

FOUNDATION

\$25,000- 49,999 Bilezikian Family Foundation, Inc. Grace & Jerry Bird Karl & Sonya Feitelberg The Jack Tarver Foundation Bill & Lynda Glavin Kingsbury Road Charitable on Foundation Charlie Moore & Lisbeth Bornhofft The Murphy Family Jim O'Connell The Phalen Family PwC Charitable Foundation, Inc.

MEDALLION

- Joe & Debby Robbins Safe Family Foundation
- Saquish Foundation









Charitable Foundation

COMPASS *\$15,000-24,999*

3M Foundation Adelaide Breed Bayrd Foundation Anne Dodge + Rev. John H. Finley IV Sharon & Rick Fownes The Gruber Family Hamilton Company Charitable Foundation Hunt Street Fund I.C. Kellogg Foundation lames E. and Allyce Darling Nesworthy Charitable Trust Kelleher Family Foundation Laliberte Family Foundation Mass Mentoring Partnership Phoebe R. & John D. Lewis Foundation Lee Nordblom The John J. Sacco and Edith L. Sacco Charitable Foundation Damian & Yndia Wilmot







William Blair

HAMMER

\$10.000-14.999 Albert O.Wilson Foundation Anonymous Mollie Baldwin Foley & Bill Foley Andy & Kelli Bentinck-Smith City of Boston Youth Development Fund Stewart Clifford + Pete & Nicole Dalrymple John Homer Dix Trust Gary & Holly Mikula Mr. Owl Foundation Bob & Jane Palmisano Peter and Ann Lambertus Family Foundation Wendy & Mark Rayfield Tom Reilly & Betsy Palmer Karl & Katherine Spielmann Steve & Jean Stewart Mr. & Mrs. Joseph E. Swan Sandy Sykes **TKHTSS Family Fund**



LANTERN

\$5,000- 9,999 Tara Aliotta & Tim Gardner Anonymous Anne E. Borghesani Community Fund of the Foundation for **MetroWest** The Baker Family Trust Berenberg Capital Markets LLC Bushrod H. Campbell and Adah F. Hall Charity Fund Pat & Ellen Centanni Ciccolo Family Foundation Coca-Cola Beverage North East Ted & Edie Devnew Duxbury Yacht Club Foundation, Bank of America N.A. Trustee Sandy & Paul Edgerley EY The Fearey Family Laurel & Ken Ferretti Paul & Mary Beth Finn Anne & Chad Gifford Peter & Linda Grape Cynthia Gruber The Hess Family Chuck & Teak Hewitt Insight Service Group, Inc. Lou & Sue Jannetty Jason Hayes Foundation Ginger Lacy Levitate Foundation +=deceased

Ray Malone Josie & Jon Marston SPM McGrath Family Foundation/ Stonegate Group Miss Wallace M. Leonard Foundation MLE Foundation Amy & Dan O'Connor Suzanne Offit Steven & Mary Ortega Kevin Phelan Bill & Lynn Rice **Rudicus Family Foundation** Sensata Technologies Foundation, Inc. John Stanton State Street Corporation Stop & Shop Supermarket Company Alex & Ben Strong The Eastern Bank Charitable Foundation The HarborOne Foundation The John Donnelly Trust The Norfolk & Dedham Group Timothy & Ian Timmel Mr. & Mrs. Walter H. Weld Frank Wisneski & Lynn Dale

FIINT \$2.500-4.999 Anonymous AZW Law PC Lisa & Ionathan Bitting Bill Boyd Mike & Maggie Butler Cambridge Savings Bank Cape Cod 5 The Clifford Family Coca-Cola Francis & Christina Doran Michael & Cindi Dwyer Joanne & Chris Fay Fort Washington Investment Advisors The Kevin & Rita Gill Family Mark & Royce Gussack Henry Hornblower Fund, Inc. Brian & Chris Hotarek Malcolm & Luli MacNaught Stephen J. MacQuarrie Peter & Susan Maguire Carl Martignetti Maura Murphy & Michael Racette My Brother's Keeper Nutter Porsche Norwell Ali Rayfield Connor Rayfield Cory Rayfield Mary & Peter Renner Roche Bros. Supermarket, Inc. Lisa & Jim Roche Siegwerk EIC Ed & Laura Smith South Shore Playhouse Associates

Star Market The Mollie Baldwin Foley Charitable Trust Wahlburgers

COMMUNITY PARTNER

\$2,499-1.000 DD Allen Anchor Capital Advisors, Inc. Peter & Laurie Annicelli Anonymous (5) August Foundation Bain Capital Community Partnership Bain Capital Matching Gifts Marc & Iill Baker Blue Cross Blue Shield of Massachusetts Ken Boyer Thomas Boyle Lucy Millar Brett Richard Callahan Mike Carr/XSoptix Tim & Denni Carroll Charlie & Martha Clapp Patrick Cleary Amber & Brandon Colôn Mimi Coolidge Marc Cullinan Mary Susan DeLaura Dimeo Construction Company Julie & Rich Eiermann Bill & Diane Fallon Family Sports Consignments First Parish Church Chris & Mary Flanagan Donald & Marjorie Forte

Kurt & Lyell Franke David Fromm Geode Capital Management Give With Liberty Paul & Beth Gunderson loe & Peg Hadzima Gary & Jane Hall Don & Pam Hawley Doug & Tricia Herron Colby & Jen Hewitt Richard High Nick Jaros Kathy Kasper & Rick Luppy Robyn Laukien David Lerman Dan Levy Madison Fresh Air Fund Sidney McClure Rose & Stewart Rose Bob & Annie McHugh Barbara & Fric McKenna John McNamara Brian Moynihan & Susan Berry lamie & Tris Nuland Greg & Carole O'Connell Patrick O'Connell Meghan O'Sullivan Jay & Sheri Pasqualoni Skip & Marsan Patton Ioan & Lawrence Pearce Tim & Kitty Pinch Alec & Eileen Pouch Peter Quigley & Meghan Heffernan Nancy Riegel Margaret Shean Ris & Bob Ris David & Denise Rufo Michael & Deborah Sabin

Dan Salera Sawyer Parks Charitable Foundation Wil Sheehan Fallon Shields Linn T. Spalding lack & Pinkie Staley Ben Stern Kathleen Sweeney Anna Kim Thai Boo Thomas Bonnie Tuggle Amy Warner & Steve Kosowsky Holly & Christopher Wenger John & CathyWhite Stephen & Melissa White Dick & Karen Whitney Corey Wisneski & Brian Caswell Ken & Jill Zimmer

COMMUNITY SUPPORTERS

\$999 and below 3M Susan Abbott Chris Abely David Abrams Adobe Inc Chris & Carol Allen Meredith Allen Richard & Elizabeth Allen AmazonSmile Foundation Michael Anderson & Kristin Depisa Anonymous (23) Kelsie Anson Alexander Arana William Ashmont Carol Axelrod

Marika Azocar Spencer Balboni Linda Ballard Emily Barr Deborah Barrett Mary & Patrick Barry Colby Bartro Tracy Bascetta **Geoffrey Bates** Nick & Susie Bates Brian Battista Joshua Beers Nicole Bekerian Taylor Bellefeuille Suzanne & Randall Bender Ioshua & Elizabeth Berman **Big Y** Liz & Jesse Bishop lane Blalock Janet Bobit & Richard Greenberg Lisa Borden & Joe Berkeley Patricia Borgendale Meaghan Boudreau Lisa Bower lennifer Bradford Katharine Brandt Zach Brantly Abbey Briggs Jacqlyn Bright Suzanne Brock Tom & Vivian Brock April Brunelle Nona Bryant Edward Brzek Tom & Bitsy Bullock **Richard & Christine Bulman**

Dean Burdett Patrick Burns Lisa Bynoe Bill Calhoun R. Kelly Cameron Carolyn & Joe Campanelli Donna Campbell Adam Candler Peter Capraro Keith Carroll Linda Carstens Craig Carter Francis Casey Sarah Centanni Holly Charron Kathryn Chase Bersley Chery Abigail Mae Chizauskas Alexandra Rose Chizauskas Joseph & Selina Chow Jammar Clark Danielle Clifford Richard Clifford leffrey Cohen Phil & Peg Condon Deborah Conley Paul Connolly & Anne Mitchell Sylvia Connolly Gregory Consoli Kathleen Cook Luis Cordon Maria Cordon Marybeth Cornwall lason Corriveau Gregory Corrodi Kerri Costello

Ann & Michael Count Lynne Courtney & Tim Rogers Mary Crowley John Culhane Tina G Cummings William Daniels Doug & Sandy Dapprich Monica David Everton De Castro Andrew Decastro Dan DeMarco leff DeMarco Pamela Dempsey-O'Connell Anne Depew Anthony DeVito Devon & Tyler Devnew Marissa Devnew Ned Devnew Di Pesa & Company, CPAs lennifer Dinkel-Jones Bob Diramio Katherine Dixon Ryan Dolan Darinka & Martin Dongo Anne Marie Donnelly Thomas Donovan Mary Doolin & Kevin Fay Blake Doyle Draper Laboratory leffrey Dretler Sean & Jennie Driscoll Karen Drummey **Rachelle Dubow** lessica Dugan William & Christine Duggan lim & Ellen Dunn

Marian Dunshee & Terry Mahoney John & Kris DuPuy Daniel Dykes Karen Eames Noel Eicher Nate Emerton Michael Enright Ivan Espinoza-Madrigal James & Cathy Everett Marc Ezekiel Hollyann Fagan Chris Fanning Michael Fantom Jason & Jenna Feitelberg John Feldman & Jean Mayer Pedro Lucas Ferreira Russell Feye Steve Feye & Corinne Meyer Mary Fine Lietra Fitzsimons **Bill Fleming Rachel Fletcher** William Foley Denyel Fonseca Stefania Fontes Katharine Foote Glenn & Christine Fortin Hayden Fownes Erica & Peter Fredette Tom & Jill French lustin Friend Chris Frommelt Cara Fuchs Carol Fuld Charles Gable Sasha Gabriel

Liz Gannon Jessica Garbarino Kate O'Sullivan Gardner & Phroilan Gardner Benjamin Garner Joseph Gentile Lisa Gianelly Adam & Eileen Godwin Steve & Lauren Gogolak Ronni Goldsmith & loe Donelan Molly Gomer Miriam Goncalves Iulie Gordon Simon Gore-Grimes Patrick Goss Katie Grade Suzanne Gray Beth Greely Mary Grossman Mary Gustilo Ronald Guy Emily Haahr Lila Haffey Tom Hallock **Richard Halverson** Leanna Hamill Barbara Sampson & Chris Hamilton Camilla Hammer Sarah Hansen Dennis Hanson Sharon Hanson Sue & Tony Harris Tom Harris Laura Hoag Hay **Emily Hayes** Michael Hayes

loyce Healy Desmond Heathwood lustin Heil Chris Hennessey Courtney Herndon Mary Hess Charles Hewitt Rinimarie Higgins Shawn Higgins Christopher Hill Gareth Hinds & Alison Morris Bernard Hoffman Amy Holbrook Roy Hom Ioanne Hoops Neal & Catherine Horgan **Bill Horne** Peyton Horne Priya Howell Sherm & Diane Hoyt John Hoyt Alexander Hunt Mary Hunt leffrey Hutchinson Allan Hutchison-Maxwell Income Research + Management John Ivey Rob & Kathleen Ix Mark lensen Karen Johnson Joe Jolls Dana loguin Delisa loseph Daniel Joyce Tatiana loyce Cap Kane

Esther Kaplan David Kelly Peter Kelly & Ruth Morris Dan & Julie Kenary Louise Kennedy The Rev. & Mrs. Thomas B. Kennedy Kierstin & Christopher Kerr Kerry Kinan Jeremy & Elisabeth King Kevin & Lara Kingston loe Kintigos Bob Kjellman & Jean Spaulding Martha Koster **Beth Koules** Kathleen Kramer Justin Kreger Mike & Kate Krumsiek Lawrence Kulla & Deborah Teman Linda Lacher Arnaud Lacoste Sean Lamb Jennifer & Jonathan Landon Geanna Landrum Michael & Abby Landzberg Peter Lanman Iris Ladaix Kathy Larkin Nancy & Robert Larocque Robert & Nancy Larocque Mary Ellen & Peter Lawrence Sam & Woody Lawson Pat & Kelsey Leahy Rebecca Lee Dennis Leedom Iulia Leedom Nora Leedom

Michael Leking Megan Lemieux Christine Lentini Chuck & Harriet Leonard Suzanne Levasseur Rob Levinson Laura Lilly Blake Lipsett Dave & Sue Littlefield Harold & Margaret Lloyd Richard & Patricia Loring Robert & Lisa Loring Helen Loughran leanne Lynch Christine MacDonald Katy MacDonald Ashley Macielak Andrew Macinnis Zoe & Doug MacLaren Neil Madden Lani Mahleres Wafaa Mahmoud lanice Malvesti Gina Manfredonia Nick Mann lack Manning John & Carolyn Markowski Seth Marois Alain Mathieu Mary Mayer Robin McCluskey Karen McConarty Sterling & Theresa McCormick David McGrath Charles & Karen McIsaac McKinsey and Company

Mary McLaughlin lean Meiia Peter Micciche Jennifer Miller Mimi Walsh Interiors Austine Model Shelly Mohr Omar Mohuddin Richard & Helene Monaghan David Monast Valerie Montesino Sara Moon Craig Morgan Sandra Morin Tim & Tina Morin Tina Morin Caitlin Morris lim Morris Dick & Sheila Morse Shirley Muirhead lenkins laclyn Munn Justin Murphy Kalya Murray Victorine Muse Ashley Nahmias Dick Nestle & Beth Robinson lody Newman Diane O'Brien & Andrew Macinnis Anne O'Connell Kyle O'Connell Luke O'Connell Brian O'Connor Gretchen O'Donnell Sarah O'Donnell Steven O'Donnell Olo

Neil Olson Bill & Mary-Jane Olson Bob Orlich Juanita & Hector Ortiz Diaz Lisa Ortiz Murray Daniel & Flizabeth Ossoff Kathi Osullivan Ms Kristin O'Sullivan & Mr Dennis Leedom Michael J. & Katherine O'Sullivan Ben & Alison Palmer **Emily Palmer** leff & Kathy Palmer Katie Parker Mark Pasternack & Judy Meyers Scott Paton Barry Paul PayPal Charitable Giving Fund lancer Peña Stu Peoples Patrick Percella Destiny Perry Dianne Perry Group Perspective Arlene Petri Mike & Allison Phalen Christine Phaneuf John Pierce Point32Health Alexandra Polcari Ricardo Ponce Nathaniel Powers Iennifer Puopolo Michele Puopolo Annmarie & Stephen Ouinn Noreen & Peter Rackauskas

John Ragnoni & Liz Stanton Ragnoni Thiruvamoor Ramkumar Peter & Janet Rapelye Ashley Raudonis lill Reilly **Jamie Reingold** Darphens Rene Barry Reynolds Lisa Richard Mark & Kristen Riordan Allison Roe Skip Rosenthal Susan Roth Michael & Nancy Rufo Meredith Russell Ellyn Ruthstrom Susan Ryan Salesforce.com. Inc. Sasha Sanon Oscar & Lea Santos Sara Campbell, Ltd. Richard Savage Suzzsane Schaberg Paul Chaut Nancy Scheerer Saylor Scheller Jennifer Schipani lanet Schlaak Monika Schlaak & Stephen Fitzpatrick John Schlesinger Todd Schuck Klare Shaw & Leo Moss Susan & lim Sidel Amy Simon

William & Sarah Ann Slimbaugh Amy Smalarz Barry Smith Megan Smith Molly & Patrick Smith Gregory South South Shore Sotheby's International Realty Peter Spinuzzi Wendy & Vincent Spiziri Don & Frica Stern Dale Stewart Stop & Shop Giving Tag Program Brandon Sullivan Richard Sullivan Patrick & Heidi Swanick David Szczerbacki Gabriel Taveira Nicholas Tawa Nathaniel Taylor Paul Taylor Andres Tejeda Soto Sarah Tesorero Taryn Tetreault Chelsea Thomas Mindy Thomas Hayley Thompson lay Tracy Taina Tropnas Cindy Truong Kelsey Tsinzo Beth & Tom Tucker Mr. Leigh I. Tucker Andrea Udberg UnitedHealth Group Sandy Van

lason Vancura Liza Talusan & Jorge Vega Samuel Vidler Jennifer Villone Inika Vimal Nicholas Violandi Doug & Linda von Iderstein Lee Warren Penny Warren & Elery LeBlanc Wayfair Jeffrey Wayman Meghan Weake Holly & Chuck Weilbrenner Anne Weisberg laime Wendel & David Scardella Dana & Ginny Westlund Charles Weverhaeuser lessica White Geoffrey & Nancy Wilkinson William Blair and Company Charitable Matching Gifts Fund Peter Wilson Brian & Bonnie Woods Ellen Xia Youlim Yai Michelle Yianakopolos Michael Zaccardo Laura & Jason Zilewicz

IN-KIND GIFTS

Alvin Hollis & Co., Inc. Peter & Laurie Annicelli Bern Helmets Blue Cross Blue Shield of Massachusetts Board 143 Kate Bowler Bridgewater Chocolate Topher & Susan Callahan Tim & Denni Carroll Clandestine Kitchen Coca-Cola Coca-Cola Beverage North East Community Boating, Inc. Monica David Vic & Karen DiGravio Bob Dolan Duxbury Bay Maritime School Duxbury Wine & Spirits Co., Inc. Mort & Sharon Fearey Morton & Beverly Fearey Frost & Found Kerry & Rob Gilliam Green Harbor Golf Club John & Maureen Hailer Camilla Hammer Kat Hanafin Anne Henning Photography Highland Street Foundation Hy-Line Cruises Island Creek Oysters Juice Station Norman & Kelly Laviolette Greg Miller

Stephen Murphy

NexTide

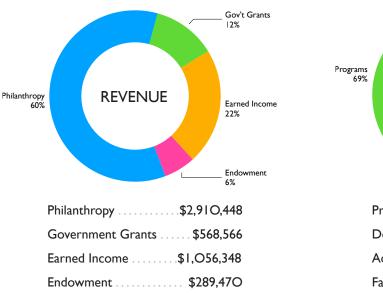
Oropa Boutique in Duxbury Carmen Ortiz & Thomas Dolan Osborn's Country Store Penny and Pearl Design Michael & Allison Phalen Project Yin Pyramid Hotel Group, LLC Wendy & Mark Rayfield Ripe Craft & Bar Juice Kevin & Amanda Robertson Sensata Technologies SharkNinja Sportworks, Ltd. Stephen & lean Stewart Stop & Shop Supermarket Company Virginia S. Sykes Team Bonding The Huntington The Oysterman The Studio of Duxbury Kelly & loe Theriault Treetop Adventures Wahlburgers Winston Flowers

THANK YOU

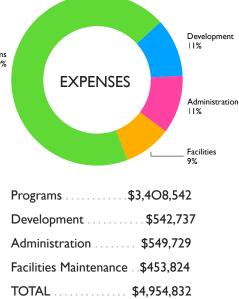
2023 CROSSROADS UNAUDITED FINANCIALS

January 1, 2023-December 31, 2023

Audited financials will be available in the summer of 2024.



TOTAL \$4,824,832



Note: In light of the extraordinary challenges our young people are facing—specifically the uncertain health, social, and economic landscape—our Board approved a \$187K deficit budget in 2O23. The actual year-end gap of \$130,000 in funding will be closed drawing from operating cash reserves.

Crossroads, Inc. is a 501(c)3 organization. Our tax-id number is 04-2103837



crossroads 119 Myrtle Street Duxbury, MA 02332

617.765.7556 info@crossroadsma.org www.crossroadsma.org

